

Because its your Smile. Marcus Whitmore, DDS

Name _____

TELL US ABOUT YOU! The better we understand you, the better we can serve you.

Please make a mark along each scale below to indicate your opinion or preference.

I know a great deal about my dental condition

I know very little about my dental condition

I like to be presented with fewer options

I like to be presented with more options

I tend to look at the details

I tend to look at the big picture

I prefer long lasting solutions which may initially cost more

I prefer temporary solutions at lower cost

I prefer to talk in technical terms with my dentist

I prefer to talk in non-technical terms

My insurance largely determines the extent of my care

I largely determine the extent of my care

I prefer to wait until I must act

I usually see no reason to delay care

I rely more on self-maintenance

I rely on more professional maintenance

I like newer and more modern techniques

I like tried and true methods

In order of importance, I generally consider the following **benefits** (Please rank 1 through 7 or 8):

_____ Comfort _____ Function _____ Health _____ Appearance
_____ Precision _____ Peace of Mind _____ Durability Other _____

In order of importance, I generally weigh the following in making a decision regarding my dental health (Please rank 1 through 5 or 6):

_____ Money _____ Time _____ Personal Effort _____ Physical Discomfort
_____ Fear/Anxiety Other _____